

Editor: Teresa Jarrell

## SUPPORT SMALL & INDEPENDENT BUSINESSES

The President's Lead by Bill Signorelli, CPP

All over Ohio, Pennsylvania, West Virginia, and Kentucky there are established strong and capable independent and small businesses. They've grown-up here! These folks have taken the risk, and now are providing quality goods & services. Independent businesses deserve your support.

According to the SBA, government agencies, and Chambers of Commerce, independents account for 90-98% of the local employment, growth, and economic development. These businesses include local retail,

Mom & Pop diners, printing services, janitorial service providers, banks, regional manufacturers, statewide hospital systems, computer repair shops, and the list goes on. Their success is critical to the general growth and stability of our towns.

So, take a look! Whether you are buying business-to-business, or as a personal purchase, nearby companies have the quality, the expertise, and the professionalism to take care of your needs. Big businesses, as well, are better served by the support of the small and independent companies that remain strong.

Together, we all benefit!!

## **Drill Site Training**

Security America has produced our own in-house training video for our security officers that service the oil & gas drilling sites. The hard work on this production was carried-out by two of our expert SACS consultant team members Bruce Gerrity, CPP, and Jack Rinchich. Thanks also to our client oil & gas drilling companies that contributed their input. After the site filming, the professionals at Motion Masters edited and produced the final training program. "High Fives" all around!

# **SACS presents to WVONGA**

Security America volunteered the time and efforts of Gary Forman, CPP, and Bill Signorelli, CPP to the WVONGA summer SHALEsafe seminar. Both consultants worked with Paul Lauttamus Communications (a SAI marketing partner) and Bill Minear, CPP, of WV Homeland Security, to develop the 8-hour curriculum of the security presentations. The program was presented on August 31 at Oglebay Park in Wheeling, WV.

## Combs named VP of Ops

Retired USAF Chief Master Sergeant Dale Combs joined SA in July as our Vice President of Security Operations. The Chief Master headed law enforcement and security responsibilities for the Air Force around the world at various bases. After leaving the military in 1995, Dale has worked as a regional security manager for Wal-Mart and Home Depot. He has his Master Degree from Troy State University, and is a graduate of the National Crime Prevention Institute at the University of Louisville. *Up we go Chief!* 



# **ASIS International Security and Trade Show**

Bill Signorelli, CPP and President along with Chris Signorelli, Vice President attended the world's most influential security conference and trade show, the ASIS International 61st Annual Convention in Anaheim, CA. September 28-Oct 01. ASIS 2015 brought security professionals together for four jam-packed days featuring:



- Conferences covering the full range of issues, from counter-terrorism to malware to threats from unmanned vehicles;
- Hands-on access to the world's best security marketplace featuring cutting-edge security products and service innovations from 600+ exhibitors.

#### **MARK YOUR CALENDARS**

Security America's Annual Year End Awards Luncheon

- 9am Supervisor meeting will begin;
- 11am awards presentation;
- Lunch will be served at noon.



# Operations sets priorities for alignment to the Company Vision Statement

"Security America provides the **Best Protection** for the **Best Value** therefore enabling our customers to focus on their core business."

**Client contacts** – Maintain consistent contact with clients to insure we are providing the service our customers expect and deserve.

Quality Assurance Evaluations – Conduct
Quality QAVs to insure our officers are
providing the Best Protection for our
customers.

Maintain Profitability – Operate efficiently to keep costs within budget to give our customers the Best Value.

From: Dale Combs, VP of Operations





Congratulations!
Milton Harvey
Employee of the 2nd
Quarter 2015

### **Congratulations!**

as Security America's Employee of the third
Quarter 2015. Patrick's nomination addressed
nine key areas in which he excelled to include the
efforts he made in helping us staff a short notice
gas drilling site. Patrick has recently been
promoted to supervisor at one of our gas drilling
sites. Kathy was recognized by her supervisor for
her above and beyond performance even while
having a non-work related injury. Through it all
Kathy did not miss a single day nor appear to have
a bad day. She was always properly attired in her
PPE and meeting each person entering her site
with a smile and warm greeting.

#### Caught a Pro!

Dale Combs, Vice President of Security Operations, awarded David Gifford, Field Supervisor, a gift card for BW3. David routinely, often with little notice, gets new security sites up and running smoothly for our clients. David normally is on the other side of the program as he identifies and rewards Pros. This time it was David's turn to be recognized as a Pro.

#### **WINTER WEATHER CAR CHECK LIST**

You can avoid many dangerous winter travel problems by planning ahead. Have maintenance service on your vehicle as often as the manufacturer recommends. In addition, every fall, do the following:

Have the radiator system serviced or check the antifreeze level yourself with an antifreeze tester. Add antifreeze as needed. Replace windshield-wiper fluid with a wintertime mixture.

Replace any worn tires, make sure the tires have adequate tread, and check the air pressure in the tires.

During winter, keep the gas tank near full to help avoid ice in the tank and fuel lines.



3412 Chesterfield Avenue, S.E. Charleston, WV 25304 www.securityamerica.com 1-888-832-6732

Pittsburg - Charleston - Columbus

