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The President's Lead Article by
Chris Signorelli, CPP, President

Editor: Teresa Jarrell

Why Do Clients Want to Work with A Family Business Like Us?

There are several advantages of using services from a family business like Security America that make us successful including:

- 1. Personal Customer Relationships:** The personal touch of a family business leads to increased customer satisfaction and loyalty. Security America has continued to service many long-term clients over our forty plus year history.
- 2. Shared Values and Culture:** Family Businesses often have a positive working environment that blends well with company values. Security America appreciates all our clients, vendors, and security officers that help contribute to our success.
- 3. Decision Making and Flexibility:** Family Businesses tend to have easier access to a decision maker to make sure things are handled in a timely manner. Change can be adopted to meet the needs of the job and employees. Security America has trusted managers and supervisors to make decisions, and ownership is readily available.
- 4. Community Engagement:** Family Businesses are deeply involved in their communities and making them a better place to live. Security America has donated to many local charities over the years, attending a number of community events, and sponsored a little league baseball team for over 30 years now.
- 5. Succession Planning:** Family Businesses prepare the next generation to be ready to take over, ensuring a smooth transition in leadership. Bill Signorelli, our Founder, led Security America in his role as President for over 35 years and continues to help the company by mentoring leadership as the Chairman of the Board. Chris Signorelli, Current President, started from the ground up learning the business as a security officer like you and as administrative help in the office before he eventually managed each department.

Those are just some of the many advantages of working with a family business. Security America has possessed these qualities since 1982 to ensure long term sustainability. We treat each of you like family and appreciate the value that you bring to our company!



Since 1982

Security America's Investment in Leadership

At Security America it is our mission to furnish our employees with an environment in which they can grow and succeed. We achieve this by investing in their professional development with training, lunch and learns, and one of our favorites, The Leadership Kanawha Valley Program. Each of our staff members from the Charleston corporate office have had the pleasure of attending this special program. Our latest LKV graduate is our Marketing Coordinator, Chelsea Shamblin. Over the past 8 months she has attended sessions with community and professional leaders all over the Kanawha Valley. Learning different ways to develop and advance her leadership skills, networking with other local professionals in a variety of different fields and having a great time while doing it!



“Leadership Kanawha Valley has given me the skills to become a confident and knowledgeable leader. I’m excited to bring what I’ve learned to my team and appreciate the opportunity that SAI has given me to develop myself professionally.” -Chelsea Shamblin, Marketing Coordinator.

We would like to congratulate the entire Leadership Kanawha Valley class of 2024 on completing this incredible journey and look forward to all the new skills Chelsea will use to help make Team Security America the best!

Community



Christopher Signorelli, CPP, President along with Crystal Bolen, Director of Finance delivering donations to the Ronald McDonald House in Charleston, WV



2024 1st Quarterly Supervisor training was on April, 06, 2024

Itinerary of training presented by Arnold Jarrell, Payroll Administrator was Harassment and Payroll complaints.

Itinerary of training presented by Tina Campbell, Director of Operations was Making Change Requests in E-Hub and Incident Reporting on Work Place Injuries.

Thank You to all Supervisors who attended the meeting!

Reminder!

2nd Quarterly Supervisor's meeting
June 29, 2024 10Am-2PM
Habitat for Humanity ReStore,
301 Piedmont Rd, Charleston, WV
25301



Caught-A-Pro
Caught doing excellent work \$25.00 gift card received

Josephus Bokey

Quincey Whittemore

Michael Young

Delmas Parker

Joe Gebczyk

Tim Fatley

Jordan Collington

David Wentz

Cameron Miranda

Paul Calvert

Brian Witter

Rodney Light

Jakob Alexander

Boyce Hickman

James Golden



Charleston Office Staff enjoyed Husson's Heart shaped pizza for Valentine's day Lunch! YUMMY!



#TeamSecurityAmerica out enjoying the Solar Eclipses April 8, 2024



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